

# Berkeley Heights

## January 2019 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	1 Daisy Road	TwndEndUn	2	2.1	88	\$399,000	\$349,000	\$330,000	94.56%	\$236,500	1.40
2	2 Springholm Drive	TwndEndUn	2	2.1	103	\$359,000	\$350,000	\$345,000	98.57%	\$171,600	2.01
3	60 Beech Avenue	CapeCod	3	2.0	58	\$428,400	\$428,400	\$406,875	94.98%	\$249,700	1.63
4	41 Twin Falls Road	CapeCod	3	2.0	46	\$499,000	\$485,000	\$465,000	95.88%	\$239,000	1.95
5	19 Sussex Road	Ranch	3	2.0	57	\$529,000	\$529,000	\$490,000	92.63%	\$302,600	1.62
6	361 Emerson Lane	Custom	4	2.1	188	\$748,800	\$564,900	\$550,000	97.36%	\$541,100	1.02
7	43 Orion Road	Ranch	3	1.1	51	\$576,000	\$576,000	\$550,000	95.49%	\$268,900	2.05
8	245 Killarney Drive	Colonial	5	3.1	133	\$935,000	\$935,000	\$946,000	101.18%	\$517,200	1.83
AVERAGE					91	\$559,275	\$527,163	\$510,359	96.33%		1.69

### "Active" Listings in Berkeley Heights

Number of Units: 69  
 Average List Price: \$642,203  
 Average Days on Market: 62

### "Under Contract" Listings in Berkeley Heights

Number of Units: 16  
 Average List Price: \$615,661  
 Average Days on Market: 67

# Berkeley Heights 2019 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	91												91
List Price	\$527,163												\$ 527,163
Sales Price	\$510,359												\$ 510,359
SP:LP%	96.33%												96.33%
SP to AV	1.69												1.69
# Units Sold	8												8
3 Mo Rate of Ab	6.20												6.20
Active Listings	69												69
Under Contracts	16												16

## Flashback! YTD 2018 vs YTD 2019

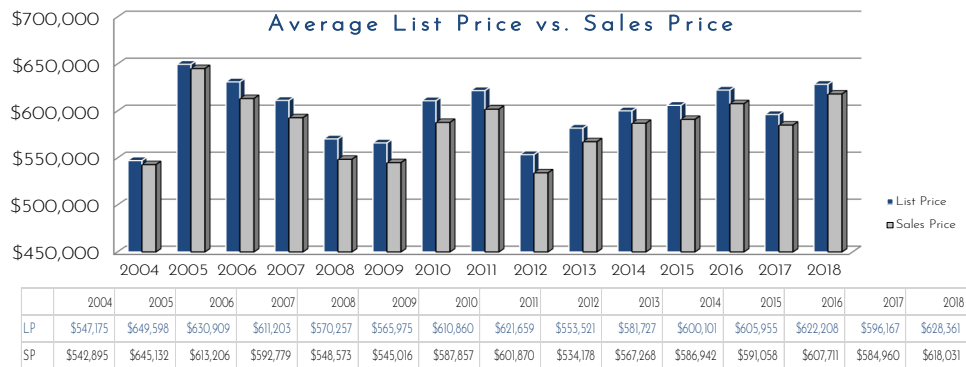
YTD	2018	2019	% Change
DOM	73	91	23.97%
Sales Price	\$595,091	\$510,359	-14.24%
LP:SP	97.65%	96.33%	-1.35%
SP:AV	1.75	1.69	-3.81%

Prominent Properties

**Sotheby's**  
INTERNATIONAL REALTY

YTD	2018	2019	% Change
# Units Sold	11	8	-27.27%
Rate of Ab 3 Mo	1.98	6.20	213.13%
Actives	29	69	137.93%
Under Contracts	21	16	-23.81%

## Berkeley Heights Yearly Market Trends



## Berkeley Heights Yearly Market Trends

